

# 7X FASTER DISASTER RECOVERY AND 4X FASTER BACKUP

Why a top-rated service provider moved to Veritas NetBackup™ Appliances

VERITAS



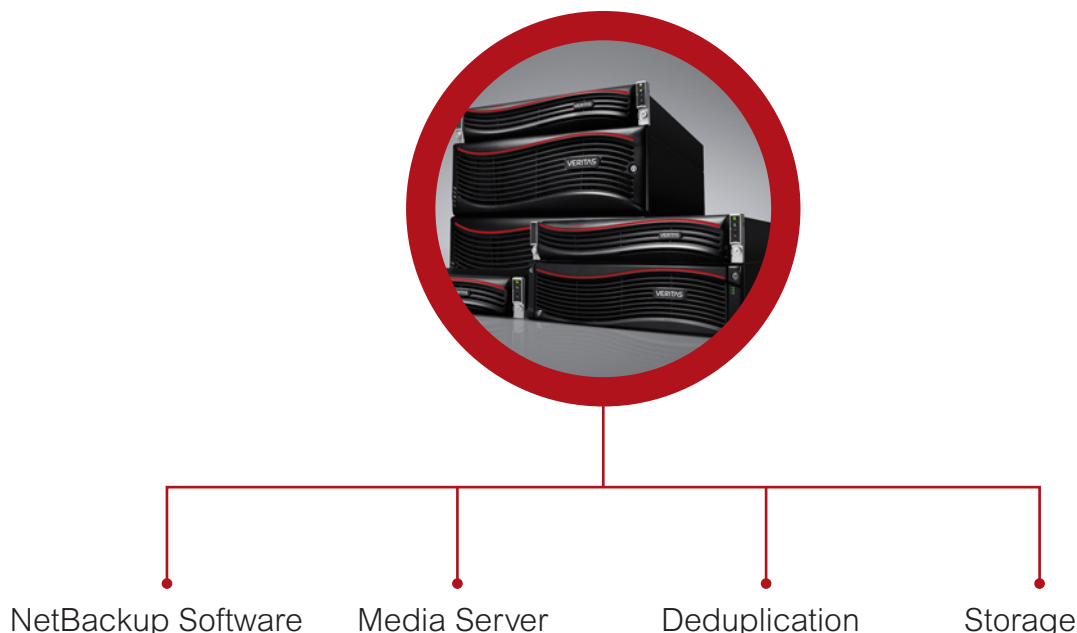
**Ensono**, with 1,000 associates in the U.S. and Europe, provides progressive hybrid IT solutions to some of the world's most successful companies. The company is ranked by Information Week 500 for technology innovation and by the Uptime Institute for 100% availability.

ensonno™

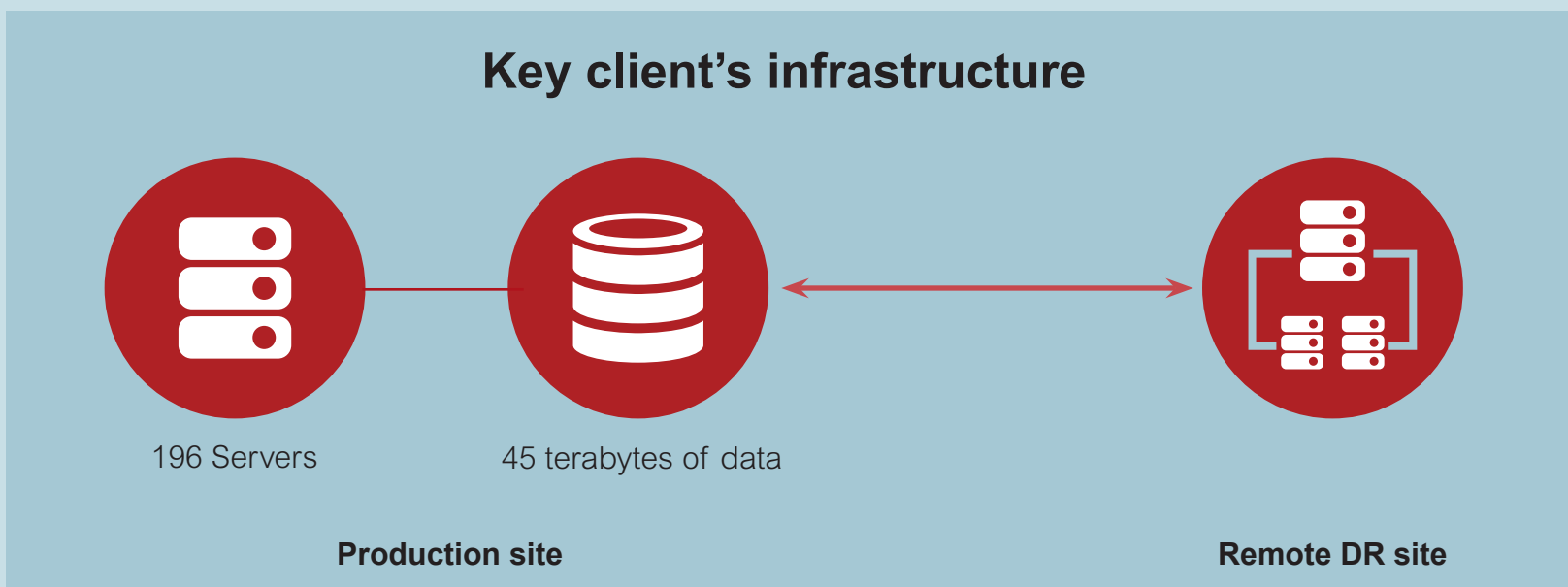
**“We’ve used Veritas NetBackup for a decade because it’s always been an industry leader, and it’s quick to adapt to new technologies as they come out. To streamline backup and disaster recovery, we moved from a tape-based strategy to NetBackup Appliances.”**

Rob Thelen, Manager, Data Protection Engineering, Ensono

**61 NetBackup Appliances** now protect 1.4 petabytes of customer data at Ensono. Each appliance contains all components needed for backup.



## Faster Disaster Recovery (DR)



**THEN**

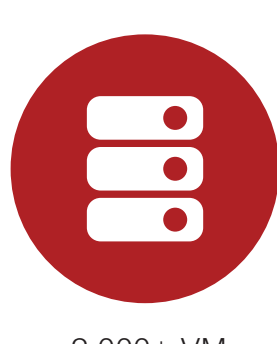
- **7 days** to recover using backup tapes shipped to the remote DR site

**NOW**

- **1 day** to recover. NetBackup Appliances at each site automatically cross-replicate data.
- **7x faster** disaster recovery time
- **Projected five-figure reduction** in annual tape costs
- **5 major clients** who lacked DR plans now have DR as a service

## Easier Virtual Backup

Client's virtual server farm



2,000+ VMs

**THEN**

- Tape-based backup was complex

**NOW**

- Using NetBackup Appliances
- **4x faster** backup time
- **85% deduplication** cutting backup time and storage costs
- **99% backup success rate** (up from 82%)
- **Automatic detection** of new VMs ensures they get backed up
- **95% less** backup admin time (10 hours/week cut to <0.5 hours)

**100% payback** on NetBackup Appliances in less than 3 years

**“We use Veritas Business Critical Services to have direct access to second-level support, with an account manager who lines up the right person asking the right questions. It’s an inside lane to a quicker time to resolution, and it’s wonderful.”**

Rob Thelen, Manager, Data Protection Engineering, Ensono

To learn more, visit [Veritas NetBackup Appliances](#) or call us at 1 (866) 837-4827.

VERITAS™

Copyright © 2016 Veritas Technologies LLC. All rights reserved. Veritas, the Veritas logo and NetBackup are trademarks or registered trademarks of Veritas Technologies LLC or its affiliates in the United States and other countries. Other names may be trademarks of their respective owners.