



Benefits of Certification

Be the Best! Take the Test!



The Veritas Certification Program is a valuable investment for the IT manager and employer. Those certified demonstrate the highest levels of technical competency and productivity, help lower operating cost, and gain industry recognition.

Benefits to Customers:

- Customers report 51%-100% improvement in their ability to identify and resolve issues quickly
- Customers report 51%-100% improvement in their ability to use more functionality of Veritas products
- Customers report that they are 76%-100% likely to recommend purchase of Veritas products and/or services
- Distinction from peers
- Increased technical credibility and market recognition
- Increased potential for career advancement
- Affiliation with a global community of industry IT professionals
- Employer and customer recognition

Benefits for Executives:

- Employee managers report 51%-100% improvement in their team's ability to design and manage their IT environment
- Employee managers report 51%-100% improvement in their team's overall performance
- Employee managers report 51%-100% improvement in their team's ability to reduce operating costs
- Identify qualified technology experts quickly and easily
- Make hiring decisions with certainty
- Reduce system downtime
- Lower operating costs
- Increase internal customer satisfaction

Benefits for Partners:

- Partner managers report 51%-100% improvement in their team's ability to sell more Veritas products/solutions
- Partner managers report 51%-100% improvement in their team's overall performance
- Partner managers report 51%-100% improvement in their team's ability to design and manage their IT environment

Benefits for Technical Support:

- Tech Support Professionals demonstrate 51%-100% improvement in reduced time to resolve support calls
- Tech Support Professionals demonstrate 51%-100% improvement in ability to resolve more complex calls

Benefits for Sales Engineers:

- Presales Engineers demonstrate 51%-100% improvement in closing new business deals
- Presales Engineers demonstrate 51%-100% improvement in closing larger business deals

Benefits for Consultants:

- Services Consultants demonstrate 51%-100% improvement in overall quality and effectiveness of implementations
- 76% of candidates and recruiters verified that certification was discussed as part of the hiring process. Customers ask about certification when looking for a consultant and upon submitting proposals and bids for work

To register for an exam, [follow these instructions](#).

[Email Certification Team](#).

About Veritas

Veritas Technologies is a global leader in data protection and availability. Over 80,000 customers— including 87 percent of the Fortune Global 500—rely on us to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates the protection and orchestrates the recovery of data everywhere it lives, ensures 24/7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations. With a reputation for reliability at scale and a deployment model to fit any need, Veritas Enterprise Data Services Platform supports more than 800 different data sources, over 100 different operating systems, more than 1,400 storage targets, and more than 60 different cloud platforms. Learn more at www.veritas.com. Follow us on Twitter at [@veritastechllc](https://twitter.com/veritastechllc).

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