

## Together in transformation – Fujitsu and Veritas

Innovative optimization and management of Hybrid IT



### Mastering the data challenges of digitization

Maintaining control over data distributed across many locations, from the edge to the core data center to multiple clouds, as well as protecting and securing data while maximizing business value, has become increasingly difficult for organizations.

Data management and protection are critical business issues. Challenges in this area include data growth, security, ransomware risks, rising costs, and heterogeneous solutions. In addition, digital transformation is redefining the regulatory rules that govern businesses. At the same time, with the rise in remote working, businesses are struggling to uncover and monitor dark data hiding across new content channels, like messaging and collaboration apps, file sharing tools and social media.

### Three decades of partnering shows the strong level of trust

Building on our long-lasting partnership with Veritas, our joint solutions and services enable our customers to unify data management across physical, virtual and cloud environments to accelerate digital transformation, extend data protection to the cloud and ensure the availability of business-critical applications. We can eliminate data governance and compliance gaps and help to achieve highest data resiliency against cyberattacks like ransomware that could cost you millions.

Together, we will continue to innovate to help you meet challenges in the data-driven, hybrid world.

### What can you achieve with joint solutions from Fujitsu and Veritas?



Consistent data protection for the entire data lifecycle, even across complex, multiple hybrid IT environments



Minimized risk on the cloud journey and fulfillment of compliance requirements



Improved reliability and access to heavily trafficked and long-term archived data



Reduced complexity and cost for data protection

## Close your vulnerability gaps with an innovation rich ecosystem

Organizations must manage data from multiple sources, protect against more threats, comply with more regulations, and manage ever-increasing optimization needs. Fujitsu and Veritas are uniquely equipped to help organizations of all sizes conquer the complexity of managing and protecting their business-critical data. Through our integrated solutions and services, we provide a unified data management experience that delivers unmatched performance and versatility from edge to core to cloud. **Together we are focusing on four key areas:**



Availability

Ensure predictable availability, application resiliency and storage efficiency across multi-cloud, virtual and physical environments.



Protection

Protect your enterprise from the unforeseen and ensure your data is always secure, compliant, and available – no matter where it resides.



Compliance

Capture information across all your communication platforms and automatically identifying the most relevant content to ensure compliance.



Insights

Get more visibility into your data, storage and backup infrastructure so that you can minimize data-related risks and take control of your IT infrastructure.



## Availability

### Veritas InfoScale

Veritas InfoScale is a workload-centric storage virtualization solution that abstracts applications from their underlying infrastructure, enabling enterprise-grade functionality around business continuity, performance optimization, orchestration and agility.

#### Highlights:

- Ensure availability and quality of service for mission-critical applications, providing faster recovery and minimal downtime with no manual intervention.
- Leverage in-server storage capabilities to increase storage utilization and reduce the storage footprint.
- Simplify storage management with automation to deliver faster application deployment and higher service levels while reducing errors.

### Veritas InfoScale together with Fujitsu servers

Together, Veritas InfoScale and Fujitsu servers enable close to zero downtime architectures for critical applications. Enterprises can choose suitable systems in any form factor and for any type of workload. Fujitsu's servers complement resilient application operation at the infrastructure level through their rock-solid design. Fujitsu servers and storage systems are also continuously certified as part of the longstanding cooperation between the two partners.

#### The joint solution provides:

- Superior performance and availability for business-critical workloads with optimized economics ensure continuous operation with almost no unplanned downtimes.
- Highest efficiency cuts costs and accelerates IT workloads to shorten time-to-business results.
- More agility in daily operations transforms IT into a business advantage much faster.



# Protection

## NetBackup closes the gaps in data resiliency

Veritas NetBackup powered by Cloud Scale Technology is the industry's first cloud-optimized, at-scale data protection solution that protects and manages data on-premises, in the cloud, and in cloud-native SaaS applications. NetBackup radically simplifies data protection, streamlines cyber-resiliency, and advances visibility and insights into data from edge to core to cloud.

The deep integration with Fujitsu technology enables customers to dramatically reduce the risk and impact of system failures and cyberattacks, avoid point solutions, and realize significant cost savings.

### Highlights:

- Standardize and simplify your data protection with a single platform across hybrid and multi-cloud environments.
- Automated protection and optimized recovery for virtual machines and cloud data.
- Strengthen resiliency with hardened security and vendor-agnostic immutability for storage.

## Veritas appliances simplify and consolidate data protection for Hybrid IT

The appliances bring together the power of NetBackup software with state-of-the-art servers and storage technology to enable fast deployment of enterprise-class data protection. The integration maximizes your ability to manage, protect, and control enterprise data.

Veritas NetBackup™ Flex Appliances are proven ransomware-resilient by providing a complete immutable storage solution to defend an organization's backup data and recover in software and hardware.

In addition, you can create new NetBackup deployments in minutes tailored to meet specific business unit needs without adding new hardware or incurring costs.

### Highlights:

- Get started in minutes with integrated system automations to surge operational efficiency.
- Built-in ransomware recovery of business-critical data at any scale with near-zero RPO and RTO.
- Consolidate workloads on a single appliance to increase return on investment.

## NetBackup SaaS Protection maximizes the value of your cloud investments

NetBackup SaaS Protection provides a unified data management and protection solution, delivering fully managed, cost-effective, automated backup as a service (BaaS) for the leading SaaS business applications through a single, intuitive interface.

The multi-layered protection approach ensures the recovery of your business-critical data with near-zero RPOs and RTOs. The enterprise-grade hardened security and automated compliance enforcement strengthen cyber resiliency across leading SaaS applications.

### Highlights:

- Flexible support of popular SaaS environments at any scale with native connectors delivers unmatched performance and cost savings.
- Simple controls and a modern user interface make deployment, compliance, and recovery easy and increase operational efficiency.

## Joint data protection solutions help you excel in a data-driven world

The only way organizations can counteract all of today's digital transformation challenges is to have the right mix of data protection and management solutions and services. Fujitsu has a proven methodology, backed by an innovation-rich environment and broad partner ecosystem, to co-create with organizations and transform them into data-driven enterprises.

Together, we enable our customers to ensure better data protection, recoverability, and compliance of their data. Our comprehensive, joint solutions and services give organizations everything they need to modernize their Hybrid IT estate against the disruptions threatened by cyberattacks, like ransomware.



## Fujitsu Integrated System PRIMEFLEX enables a jump start to your Hybrid IT

Fujitsu Integrated System PRIMEFLEX accelerates your journey to an integrated and balanced data architecture giving you a strategic lead for your business. The deep integration of Veritas software complements our infrastructure solutions, enabling us to offer customers powerful out-of-the-box data protection. An excellent example of this is our hyper-converged infrastructure **PRIMEFLEX for VMware vSAN with Veritas NetBackup**. Among other things, it provides increased resilience to ransomware, plus rapid VM backup and recovery, while preventing manual errors entirely.

### The joint solution...

- reduces cost and complexity with all-in-one simplicity, manageability and performance
- boosts performance and resilience by up to 100x with NetBackup Accelerator
- optimizes automation and operational efficiency with market-leading support for any workload across all platforms
- confidently manages business risks with secure, compliant and ransomware-immutable data protection.

## Fujitsu Storage ETERNUS CS provides data protection for your data-driven enterprise

Organizations are challenged to retain and deepen their data management expertise as they need to ensure data integrity and quality for more and more data. The tight integration of hardware and software that we offer with **Fujitsu Storage ETERNUS CS and Veritas software** delivers decisive added value in this respect: Growing volumes of data can be managed between storage tiers in a highly automated manner while completely stripping out complexity.

### The joint solution...

- lowers TCO by up to 60% with ETERNUS CS and NetBackup
- accelerates recovery up to factor 60 with NetBackup media server installed on ETERNUS CS8000
- improves disaster recovery by optimizing duplication and replication using ETERNUS CS and NetBackup OST technology
- minimizes CAPEX and OPEX by consolidating point solutions and central management
- unlocks value of data and helps to meet compliance regulations with automated, intelligent archiving using ETERNUS CS8000 and Enterprise Vault.



# Compliance

## Enterprise Vault automates compliance archiving for streamlined discovery

The archiving solution for centralizing and automating data retention provides the flexibility to archive data on-premise, directly to the cloud, or a combination of both. Enterprise Vault, together with Fujitsu solutions, helps consolidate and optimize your data-driven enterprise while reducing overall costs. Advanced classification and monitoring enable customers to comply with global privacy and financial regulations. Long-term data retention and consistent protection of business data from accidental deletion or malicious modification also improve data availability and business efficiency.

### Highlights:

- Reduce costs and increase storage efficiency with policy-based archiving and information governance.
- Optimize data storage and gain productivity with advanced data classification and machine learning.
- Archive 100+ content sources and retrieve them easily with just one solution.



## Information Governance Services: Fujitsu Consulting Services harness the full power of your information

Fujitsu Consultants can help you assess, design, implement and administer systems and protocols in all areas of Veritas Information Governance, including Veritas solutions Enterprise Vault, Compliance Accelerator, Discovery Accelerator, Data Insight and eDiscovery Platform Clearwell.

### Gain expertise to solve even the most difficult security challenges through:

- Advisory Services to assess current state and solution architecture.
- Implementation Services to accelerate solution deployment.
- Operational and Value Realization Services to maximize value through solution optimization.



## Fujitsu SystemInspection Service for Storage is based on Veritas NetBackup IT Analytics

Due to exploding data growth, increasing hybrid cloud infrastructures, indiscriminate backups, growing data loss and breach risks, organizations need better visibility when it comes to their storage, backup and virtual infrastructures. Our SystemInspection Service for Storage, powered by Veritas NetBackup IT Analytics, addresses this growing complexity in managing hybrid IT infrastructures by offering a comprehensively data analysis. The actionable insights enable customers to optimize storage and backup landscapes to streamline audit and compliance needs, diminish human error and to reduce CAPEX and OPEX while mitigating risk to business-critical data and applications.

**By using the inspection service, data-driven organizations can achieve the following benefits:**

- Gain flexibility with end-to-end visibility across multi-vendor environments.
- Mitigate risk, predict failures, and meet compliance regulations with valuable reports.
- Reduce cost and complexity with a holistic view and analysis of your storage infrastructure.
- Optimize data center resources to improve utilization and performance of your data-driven enterprise.





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