

Veritas Managed Services

Managed data protection and information visibility consulting.

Overview

Accelerating data growth is overwhelming storage and data protection. Already strained IT organizations are facing growing disaster recovery uncertainty, increasing costs and widening policy and compliance risks. Veritas managed services simplify the protection of your information, helps control the cost of unconstrained data growth and improves your risk and compliance posture.

\$300,000+
per hour

Costs for unplanned downtime reported by 81% of organizations.³

Modernize your Data Protection Paradigm

49%

2017 Data growth¹
Data overwhelming storage and protection.

80%

Disasters happen²
8 out of 10 IT leaders reported an incident requiring their DR plan.

33%

Low confidence⁴
1 out of 3 IT Execs “very confident” in their data protection.

Every Minute Matters When Disaster Strikes

Downtime costs are growing and business impacting disasters occur to even the most prepared. Veritas delivers 24/7, SLA backed service—assuring rapid response by specialists familiar with your environment and ready to immediately restore your critical information.

- Continuous 24/7 data protection monitoring and management
- Data will be there when you need it—99.85% backup and 99.999% restore success rate (historical performance since 2010)
- 15-minute Priority-1 response, SLA backed
- Disaster Recovery ready - “Only testing guarantees success.” (451 Research, 20175). We support your DR tests



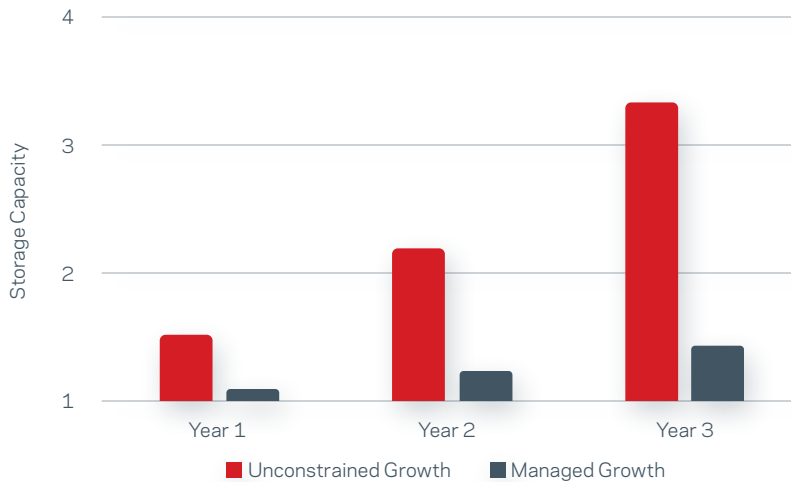
Control the Growth of Data. Raise ROI.

Veritas managed services are built to address the budget-breaking challenges created by the rising tsunami of data. We are a leader in information management and leverage this expertise to change the storage and data protection paradigm. Managed DP services help maximize returns by controlling asset costs, reducing labor expenses and improving your overall data protection.

Up to \$500,000
annual savings in moving
100 TB to archive.

42% of data
has not been changed in
3 or more years – Veritas,
2017¹.

- **Eliminate cost at the source:** Veritas helps you manage the unconstrained growth of redundant, obsolete and trivial data. Our proprietary information visibility service identifies data for archive and elimination, saving capital, operating costs and facilitating managed growth.
- **Reduce labor costs:** Managed data protection service clients benefit from our global scale and operations efficiencies. Free your staff, eliminate training costs and drive business value.
- **Drive operations efficiency:** Our specialists transform your data protection environment, shorten backup and recovery times, continuously optimize performance and reduce capital costs and operating expenses.



Manage growth and identify high-risk data with included information visibility consulting.



**€20 Million or
4% of Revenue**
GDPR violation maximum
fine – GDPR, Article 83.

Improve Risk and Compliance

The consequences to an organization for information non-compliance are both financial and reputational. Awareness and action are required to assure policies for information retention or deletion are enforced.

Veritas helps clients meet these requirements with:

- Audit ready, automated, policy based data protection and retention
- Compliance risk reduction: Our included information visibility service helps identify file types which contain personally identifiable information or improperly retained data for appropriate handling

Simplify Data Protection Vendor Management

Veritas consolidates management for the leading data protection solutions, simplifying the data protection administration across your organization and freeing resources to drive greater business value. We help by:

- Consolidating your multivendor backup operations
- Delivering end-to-end DP monitoring, operations and incident management across all software, appliances and 3rd party systems
- Consolidating management of underlying data protection infrastructure

2 or More Backup Vendors

73% of organizations manage multiple backup application – ESG, 2017⁴

Veritas Managed Data Protection. Ready When You Need Us Most.

Relentlessly focused on your most critical asset.

Veritas managed services have protected mission critical data for customers worldwide since 2010. In partnership with our information management consulting organization, our managed services team built a solution that delivers:

- Outstanding return on investment
- Immediate and effective support for disaster recovery
- Enhanced risk and compliance management
- Consolidated management of your multivendor data protection systems

To Learn More

Visit www.veritas.com/services/managed-services or contact your Veritas Services representative at Managed.Services@veritas.com.

1. Veritas, Data Genomics Report, December 2017
2. Gartner, Survey Analysis: IT Disaster Recovery in 2017, Mark Thomas Jagers, December 2017
3. ITIC, 2017 Hourly Cost of Downtime and Minimum Reliability Requirements Survey, Laura DiDio, Principal, May 2017
4. ESG Webinar, Top 10 Modern Data Protection Trends for 2017, Jason Buffington, March 2017
5. 451 Research, Growing Disaster Recovery Needs Change the Role of Data Backup, Steven Hill, March 2017

About Veritas

Veritas Technologies is a global leader in data protection and availability. Over 80,000 customers—including 95 percent of the Fortune 100—rely on us to abstract IT complexity and simplify data management. The Veritas Enterprise Data Services Platform automates the protection and orchestrates the recovery of data everywhere it lives, ensures 24/7 availability of business-critical applications, and provides enterprises with the insights they need to comply with evolving data regulations. With a reputation for reliability at scale and a deployment model to fit any need, Veritas Enterprise Data Services Platform supports more than 800 different data sources, over 100 different operating systems, more than 1,400 storage targets, and more than 60 different cloud platforms. Learn more at www.veritas.com. Follow us on Twitter at [@veritastechllc](https://twitter.com/veritastechllc).

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