

# Benefits of Certification

Be the Best! Take the Test!

The Veritas logo is displayed in a bold, red, sans-serif font. It is positioned in the upper right corner of the page, above a decorative graphic consisting of several parallel red diagonal lines.

The Veritas Certification Program is a valuable investment for the IT manager and employer. Those certified demonstrate the highest levels of technical competency and productivity, help lower operating cost, and gain industry recognition.

## Benefits to Customers:

- Customers report 51%-100% improvement in their ability to identify and resolve issues quickly.
- Customers report 51%-100% improvement in their ability to use more functionality of Veritas products.
- Customers report that they are 76%-100% likely to recommend purchase of Veritas products and/or services.
- Distinction from peers.
- Increased technical credibility and market recognition.
- Increased potential for career advancement.
- Affiliation with a global community of industry IT professionals.
- Employer and customer recognition.

## Benefits for Executives:

- Employee managers report 51%-100% improvement in their team's ability to design and manage their IT environment.
- Employee managers report 51%-100% improvement in their team's overall performance.
- Employee managers report 51%-100% improvement in their team's ability to reduce operating costs.
- Identify qualified technology experts quickly and easily.
- Make hiring decisions with certainty.
- Reduce system downtime.
- Lower operating costs.
- Increase internal customer satisfaction.

## Benefits for Partners:

- Partner managers report 51%-100% improvement in their team's ability to sell more Veritas products/solutions.
- Partner managers report 51%-100% improvement in their team's overall performance.
- Partner managers report 51%-100% improvement in their team's ability to design and manage their IT environment.

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**Benefits for Technical Support:**

- Tech Support Professionals demonstrate 51%-100% improvement in reduced time to resolve support calls.
- Tech Support Professionals demonstrate 51%-100% improvement in ability to resolve more complex calls.

**Benefits for Sales Engineers:**

- Presales Engineers demonstrate 51%-100% improvement in closing new business deals.
- Presales Engineers demonstrate 51%-100% improvement in closing larger business deals.

**Benefits for Consultants:**

- Services Consultants demonstrate 51%-100% improvement in overall quality and effectiveness of implementations.
- 76% of candidates and recruiters verified that certification was discussed as part of the hiring process. Customers ask about certification when looking for a consultant and upon submitting proposals and bids for work.

To register for an exam, [follow these instructions](#).

[Email Certification Team](#)